



**Fiscal Year 2019-20 and  
Fiscal Year 2020-21**

**Fire Department Budget Proposal**

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**FIRE COMMISSION**

**FEBRUARY 13, 2019**



# FY 19-20 and FY 20-21 Budget

## Agenda

1. Review of Budget Instructions
2. Budget Timeline
3. Budget Assumptions/Overview
4. SFFD Budget Committee Discussions
5. Budget Proposal
6. EMS Billing information
7. Open for Discussion/Questions



## FY 19-20 and FY 20-21 Budget

### Budget Instructions Summary

- City is projecting an approximate \$271 million deficit over the next two fiscal years, with deficits anticipated to increase in the subsequent years
- All City Departments have been requested to make on-going reductions to their general fund support to the tune of 2.0% in both budget years (4% cumulative in the second year)
- Departments are requested to submit an additional 1% contingency reduction in each year



# FY 19-20 and FY 20-21 Budget Budget Timeline

<u>Meeting Date</u>	<u>Item for Consideration</u>
February 13th, 2019	Budget Discussion and Potential Approval at Fire Commission
February 21st, 2019	Budget Submissions Due from Departments
May 31st, 2019	Mayor's Budget Submitted to Board of Supervisors
June 2019	Department Budget Committee Hearings
July 2019	Budget considered at Board of Supervisors



## FY 19-20 and FY 20-21 Budget

### Budget Assumptions

- Budget before Fire Commission includes the baseline budget for Fiscal Year 2019-20 as approved in last year's budget process, with Department modifications incorporated as well as any known salary and benefit changes incorporated (salary, premiums, etc.).
- Incorporates assumptions from previously-funded initiatives, including academies for H-2 and H-3 entry-level positions in each year, currently projected for one of each in both fiscal years.
- As staffing and fee models are finalized over next week, as well as rates in the system are updated, budget numbers should change. However, no operational changes to be incorporated if approved.



## FY 19-20 and FY 20-21 Budget

### Budget Changes - Revenues

- Increase in Fire Prevention fee revenues to align with projected and current activity, including a small fee increased to make up for increased costs to providing services, following no fee increase in the current fiscal year.
- Stabilization of EMS revenue with changing health care demographics, with a very slight increase projected. Minor call volume increase as well as shifts in insurance demographics included in those assumptions. Exploring additional supplemental reimbursement programs with updates due later in CY2019.



## FY 19-20 and FY 20-21 Budget

### Budget Changes – Fire Prevention

- Increase in staffing (additional H-4 Inspectors) to align with projected and current activity, as well as changes in policies and priorities that impact operations of the Bureau (housing, development, etc.)
- Costs associated covered by fee revenue
- Working with City partners on costs associated with transition to City's new all-in-one permitting center, with an anticipated opening of July 2020



## FY 19-20 and FY 20-21 Budget

### Budget Changes – Operations

- Salary/Premium/Benefit rates updated with known amounts
- Continuation of Fleet/Equipment plan in FY20 based on approved budget last year, with allocation for FY21 to be determined in Mayor phase as final part of multi-year plan
- Anticipated academy for H-2 Firefighter and H-3 EMT/Paramedic in both years
- EMS staffing analysis to continue into Mayor's phase
- Continued work on staffing model
- Continued analysis of FLSA budgetary impacts





## FY 19-20 and FY 20-21 Budget

### SFFD Budget Committee Discussions

- Department has reconvened the SFFD Budget Committee for current budget process
- Budget Committee has met multiple times in the lead-up to the Department's budget submittal, discussing a number of issues and strategies as well as having a number of discussions pertaining to the needs and priorities of the Fire Department
- Met with the Mayor's Office in late December to review budget instructions and the five-year financial plan update



## FY 19-20 and FY 20-21 Budget

### SFFD Budget Committee Discussions (cont.)

- One of the main goals for the Committee was to identify and prioritize the needs for the Fire Department, and work with SFFD Administration and Local 798 to come to a consensus on priorities, as far as messaging and communications are concerned.
- Main priorities identified:
  - EMS Staffing (both ambulance staff and EMS6)
  - Restoration of Incident Support Specialists
  - Equipment (both front-line and disaster-related)



## FY 19-20 and FY 20-21 Budget

### Budget Proposal

- The Departmental proposal before Commission currently recommends not meeting target reduction request
- Consensus after discussions was that the Department could not meet target reductions given needs facing the Department
- Continue to work with Mayor's Budget Office over the next few months on Departmental budget issues prior to the release of the Mayor's budget on May 31<sup>st</sup>
- Identification of Departmental priorities moving forward



# FY 19-20 and FY 20-21 Budget

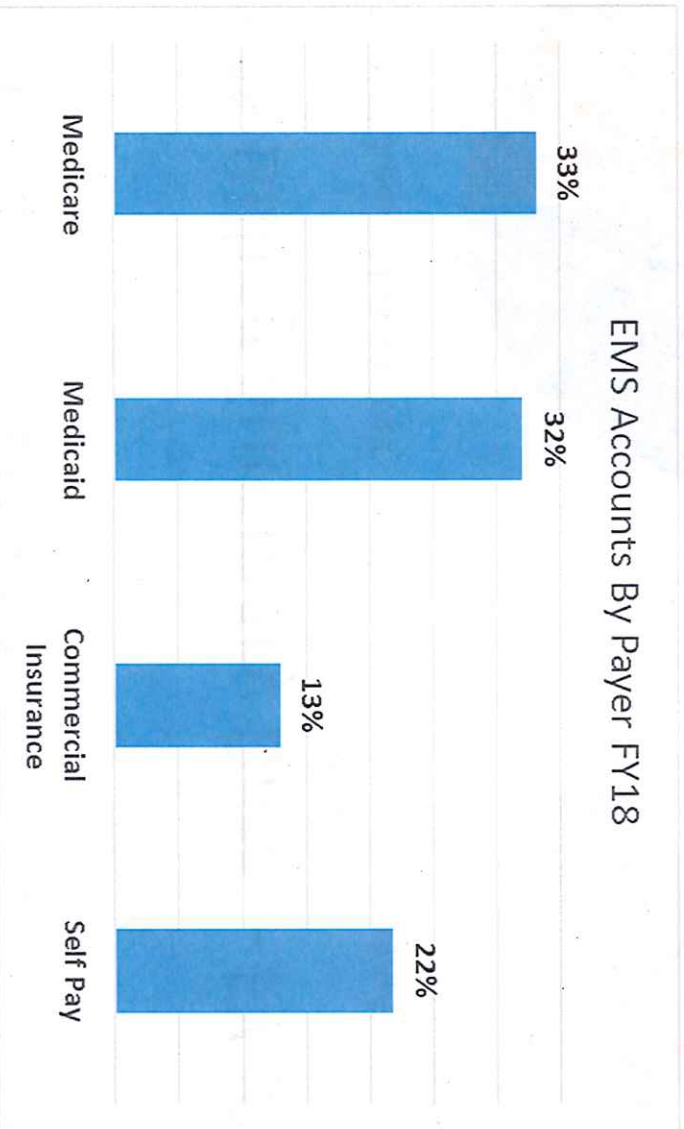
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## EMS Billing Data



# FY 19-20 and FY 20-21 Budget

## EMS Billing Summary Data – FY2018

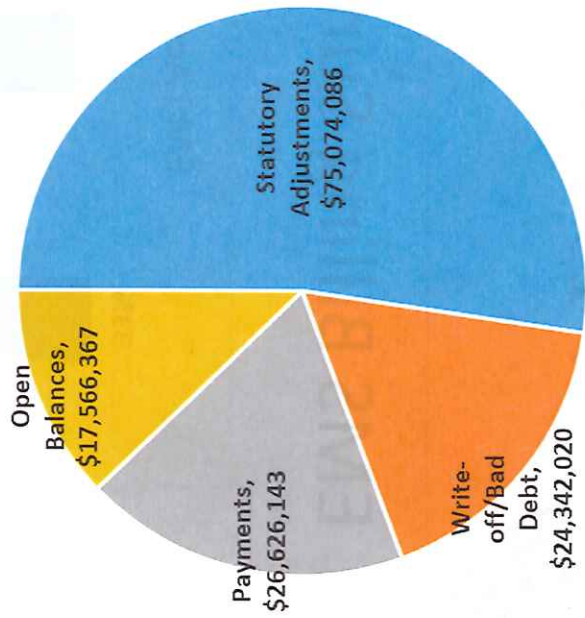




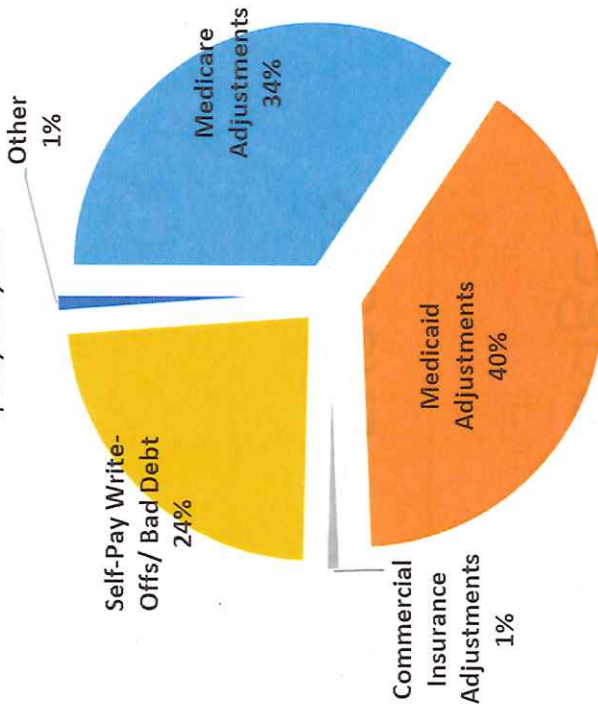
# FY 19-20 and FY 20-21 Budget

## EMS Billing Summary Data – FY2018

FY18 - Total Charges - \$143,608,617



FY18 Write-Offs/Adjustments - \$99,415,652

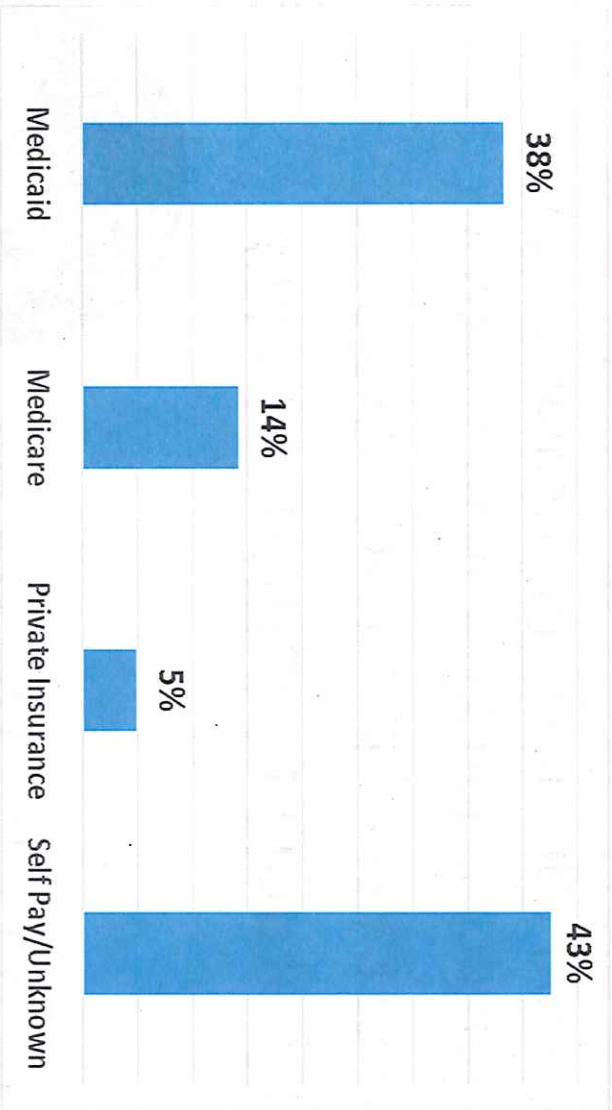




## FY 19-20 and FY 20-21 Budget

### “No Identifiable Home Address” Encounters

- 2018 Calendar Year data (22,273 total patients):



	<b>Patients</b>
Medicaid	8,552
Medicare	3,163
Private Insurance	1,087
Self Pay/Unknown	9,471
<b>Total:</b>	<b>22,273</b>



## FY 19-20 and FY 20-21 Budget

### “No Identifiable Home Address” Encounters

- 2018 Calendar Year data (22,273 total patients)
- Accounts from 2018 not completely mature, so revenue based off of January 2018 through June 2018 dates of service

	Jan 18 – Jun 18	CY2018
Total Charges	\$23,277,541	\$45,520,695
Total Payments	\$1,923,674	\$3,847,348 *

\* = Projected

- Average Monthly Charges: \$3,793,391
- Average Monthly Payments: \$320,612 (through June 2018)





## FY 19-20 and FY 20-21 Budget

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### Questions/Discussion

